



SMITH COUNTY
MEMORIAL HOSPITAL

CARING FOR OUR
COMMUNITIES

2019
ANNUAL
REPORT

SMITH COUNTY MEMORIAL HOSPITAL
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Excited about the future: ***A year of growth and change***

MESSAGE FROM THE CHIEF EXECUTIVE OFFICER

Welcome to the inaugural edition of the annual report to the community published by Smith County Memorial Hospital. It is our strong belief that you, the residents of our service area, have the need to access accurate information regarding Smith County Memorial Hospital's activity over the past year. This activity includes services offered, changes in providers, relationships with payers and the status of our financial situation overall. We hope that this report will help answer questions that we know have circulated in the community with the development and construction of the new facility. We welcome any feedback you may have regarding the information provided in this report and look forward to the continuation of the excellence in service that you have grown to expect from us.

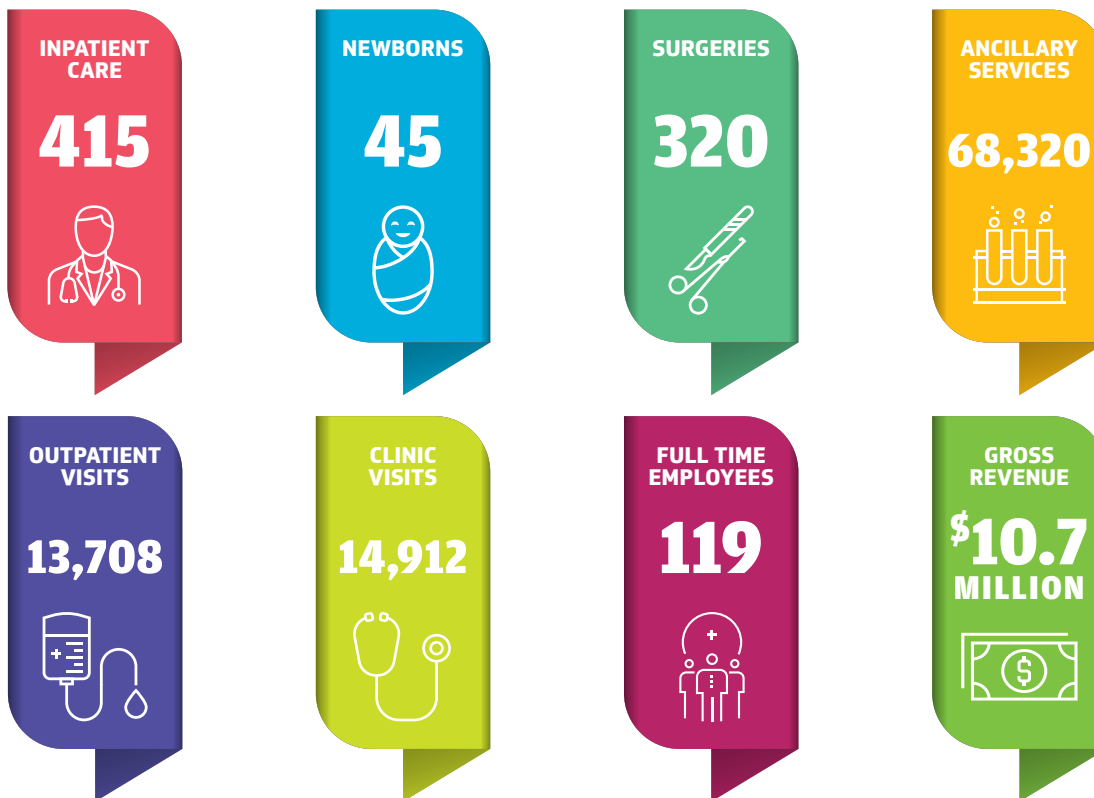


Allen Van Driel
CEO



SCMH By The Numbers

Through hard work and careful planning, Smith County Memorial Hospital ended its 2019 fiscal year with an positive increase in gross revenue and several important patient service related categories. Through our growth, we have been able to offer better services to our patients and guests and reinvest in our services, facilities, employees and community. Here is a detailed look at this year's financial results and our key statistics.



	2019	2018	2017
Inpatient Care	415	405	402
Newborns	45	41	42
Surgeries	320	240	224
Ancillary Services	68,320	69,418	64,072
Outpatient Visits	13,708	13,454	13,396
Clinic Visits	14,912	13,383	13,882
Full Time Employees	119	117	125
Gross Revenue	\$10,729,447	\$10,063,833	\$9,069,923

**Financial and statistical information is based on the hospital's fiscal year running from April 1 to March 31 of each year. For example, 2019 numbers are based on data from April 1, 2018 to March 31, 2019.*

340B Program Increases Patient Benefits

One of the ways Smith County Memorial Hospital has worked to increase services, while decreasing costs to taxpayers, is through participation in the federal 340B program. This program provides funding to facilities like SCMH from pharmaceutical companies.

In 1992, the Public Health Service Act was signed into law. The section of the law (340B) relating to the pharmacy discount program gives the program its name. The law requires pharmaceutical companies to provide discounts and outpatient drugs to covered entities in order to stretch scarce federal resources to offer more comprehensive services to under-insured or uninsured people. The Affordable Care Act, passed in 2010, made all critical access hospitals eligible to participate in the program.

Critical access hospitals (CAH) like SCMH participate in the program in two distinct ways. The first way is by receiving deep discounts on drugs purchased for use in treating hospital outpatients. This includes chemotherapy medications, which are frequently among the most expensive medications used to treat patients.

The second way that CAHs participate in 340B is only applicable if the CAH employs the physicians, physician assistants, and nurse practitioners who are associated with it. The CAH enters into a formal contract with retail pharmacies to participate in the program. When an employed physician or mid-level provider writes a prescription for a patient seen at the facility, and the prescription is filled by a contracting pharmacist, the drug discounts apply. Under this model, the retail pharmacy and the CAH both benefit financially from the discounts granted by drug companies. Midwest Family Health in Smith Center and Phillipsburg, as well as Kriley's Family Drug Center, participate in the program with SCMH.

Facilities participating in 340B can use these funds for a number of things. SCMH has used this extra income to expand its specialty clinic, design additions to our hospital pharmacy to comply with regulations regarding medication safety, purchase new equipment and provide preventative care services such as telehealth for mental health and emergency services.

Since SCMH began participation in 2015 there has been a steady increase in funding to our facility. During the first year, SCMH received just under \$500,000 in net proceeds from the program. In 2019, the hospital's net proceeds totaled more than \$1 million from its participation. Because these funds come directly from pharmaceutical companies, there is no cost to the taxpayer.

Participation in the part of the program involving contract pharmacies means that facilities must regularly review patients' medications to assure that prescriptions are properly documented. This is why Smith County Family Practice requires medication reviews and will often ask patients to come in for a face-to-face appointment with a provider before prescribing or refilling a drug.

The hospital's full-time pharmacy nurse, Kristie Clancy, has been tasked with overseeing the administration of the complicated program. To assure that we follow the very complex rules associated with the 340B program, she works alongside Health Enterprises, a company in Cedar Rapids, Iowa, that specializes in compliance auditing of 340B participating entities. In addition, Melanie Kuder, our pharmacist, actively participates in the oversight of the 340B program.

Clancy tracks and checks prescriptions in charts every day. She trains staff on how to properly account for drugs that are discounted and works with Health Enterprises to review and correct any misfiled prescriptions. Together, Clancy and Health Enterprises provide quarterly audits of the program. From July to September of 2019 the company reviewed 2,072 prescriptions filled by the hospital and more than 12,000 filled by the three pharmacies participating in SCMH's program.

Overall, participation in the program has meant an increase in funds available to make improvements and introduce new services to the communities served by SCMH. This is a huge benefit to the hospital and communities and is projected to continue in its growth over time.



CAPITAL CAMPAIGN COMES TO AN END

For the last six years, Smith County Memorial Hospital received donations as part of its capital campaign to build a new facility. The building was completed and opened in August of 2018.

The capital campaign boosted the budget by adding nearly \$1.8 million from more than 3,000 employee and community contributors. These funds have been used for valuable new equipment and building improvements such as artwork, outdoor seating and walkways.

As with any new construction project, unforeseen expenses and cost adjustments are expected. The board and administration worked together to plan for these as best they could and the project was completed under budget. Now the team is working together to prioritize a wish list of items that will help improve or offer new services.

While there are a few pledges that will end in 2020, for the most part, the capital campaign has been completed. This does not mean that donations to the hospital are unwanted or unneeded. The board of trustees and administration know that community support and financial resources will be helpful to improvements in the future—especially as they continue updates to equipment and technology. The group is currently evaluating the next steps in the process to solicit and collect gifts and looks forward to sharing their ideas.

*We Thank You
for the Support!*

CHANGES TO ER STAFFING IMPROVE PATIENT CARE


For years, the medical staff at Smith County Memorial Hospital talked through options to improve patient care in the emergency department and clinic. This year, the pieces of the puzzle came together for a new staffing model that will give more time and attention to patients with appointments in the clinic as well as those who have urgent needs in the ER.

A new telehealth service, Avera eCare Services, was put in place this fall. The service allows nurses and providers to call on emergency specialists for support in the ER. This includes everything from help with a diagnosis, to clerical support, to making calls for transport to another facility.

Additionally, the medical staff used an opportunity, presented by provider vacancies, to rethink how they staff the emergency department. This led to hiring two of what will be a three-provider team that will staff the ER on a 24-hour basis. Perry Desbien and Jeffrey Parsons joined the staff and have begun working in the clinic to get to know patients and the workstyle of the other providers. When a third nurse practitioner is hired, the team will work primarily in the emergency department.

The remaining providers will continue seeing patients in the clinic, oversee the work in the emergency department, and will be the attending staff for inpatient care.

This model is new to SCMH, but has been used successfully in other facilities around the state and beyond. Providing timely access and care is critical to success and the medical team hopes these changes will improve services to patients.



***The medical staff used an opportunity
to rethink how they staff the
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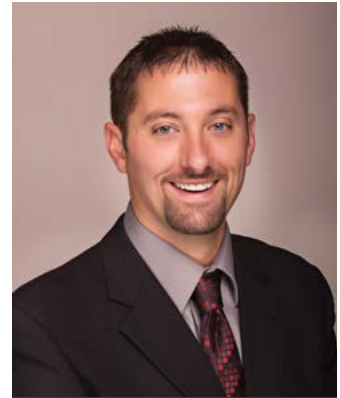
Our Providers



Dr. Ferrill Conant



Dr. Hannah Haack



Dr. Justin Overmiller



Dr. Leah Wiehl



Perry Desbien
APRN



Jill Kuhlmann
APRN



Jeffrey Parsons
APRN



Wini Schaedel
APRN



Tammy Windscheffel
APRN

SCMH Specialty Providers



Dr. Mark Banker
General Surgery



Dr. Alain Efstratiou
Cardiology



Dr. LaVelle Ellis
Gastroenterology



**Dr. Apostolos "Laki"
Evangelidis - Urology**



Kirby Knuth, APRN
Cardiology



Dr. Todd Pankratz
Obstetrics & Gynecology



Dr. Abhisekh Sinha Ray
Nephrology



Dr. Matthew Stritt
Pulmonary



Dr. Paul Teget
General Surgery

Community Involvement

SCMH staff speaks to SCE kindergarten students as part of its Mr. H program, which teaches students about what it is like to visit a hospital.

At the heart of our work at Smith County Memorial Hospital is care for our communities. The hospital and clinic see patients from Smith County and six surrounding counties. SCMh wants to support healthy communities in addition to healthy patients. Throughout the year we often provide support to community events or offer educational sessions for the public. We want this list of activities to grow each year. Please consider including SCMh when planning a community event.

Ask a Dietitian

(Partnership with Post Rock Extension)



CarFit



Center Theatre Sponsorship

Drug Take Back Day

(Partnership with Smith County Drug and Alcohol Council)

Family Trick or Treating

Healthy Cooking Live

Medicare Education

Mr. H Day

(Partnership with USD 237)

Old Settlers' Day

School Physicals

(Partnership with USD 110 and USD 237)

Smash and Dash

Stepping On

Stop the Bleed





Services

Anesthesia
Cardiac Function Testing
Cardiac Rehabilitation
Chemotherapy
Emergency Services
Imaging Services
 Radiology
 CT Scan
 Ultrasound
 Mammography
 Bone Density
 Cardiac and Vascular Ultrasound
 MRI
 Nuclear Imaging
Inpatient Nursing
Laboratory
Outpatient Treatment,
 including Infusion Services
Prenatal and Obstetrics
Physical, Occupational and Speech Therapy
Pulmonary Function Testing
Pulmonary Rehabilitation
Respiratory Therapy
Sleep Studies
Surgery
Wound Clinic



CALL

HOSPITAL

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CLINIC

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